PHU HUNG SECURITIES CORPORATION

SOCIALIST REPUBLIC OF VIETNAM Independence – Freedom – Happiness

No: 108/2022/PHS-PL Re: Disclosure of information on Financial Statement Quarter I/2022

Ho Chi Minh City, April 19th, 2022

INFORMATION DISCLOSURE ON WEBSITE OF STATE SECURITIES COMMISSION AND THE STOCK EXCHANGES

To:

- STATE SECURITIES COMMISSION;
- VIETNAM EXCHANGE;
- HA NOI STOCK EXCHANGE;
- HO CHI MINH STOCK EXCHANGE;
- NATIONAL FINANCIAL SUPERVISORY COMMISSION.
- 1. Name: PHU HUNG SECURITIES CORPORATION (PHS)
- 2. Headquarters: 21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, Ho Chi Minh City
- 3. Phone: (+84 28) 5413 5479 Fax: (+84 28) 5413 5472
- 4. Person to implement disclosure of information: Mr. Chen Chia Ken
- 5. Type of information disclosure: \Box 24 hours \Box 72 hours \Box Unusual \Box Periodic
- 6. Information of disclosed content:
 - 6.1 Financial Statement Quarter I/2022 of Phu Hung Securities Corporation made on April 18th, 2022 including: Statement of financial position, Statement of income, Statement of cash flows (indirect method), Statement of changes in owner's equity and Notes to the financial statements.
 - 6.2 Explanation: The profit after corporate income tax as mentioned in the income statement of disclosed period change from 10% or more compared with the same period of last year.

According to statement of income, Quarter I/2022 profit after corporate income tax is VND 43.94 billion (increased 92.8%) in comparison with Quarter I/2021. The reasons are:

Total revenue increased VND 70.4 billion (73.1%), in which operating revenue increased VND 67.55 billion, revenue from financial operating increased VND 2.99 billion and other income decreased VND 0.14 billion.

Total expenses increased VND 49.25 billion (66.9%), in which operating expenses increased VND 19.59 billion, general and administration expenses increased VND

9.26 billion, financial expenses increased VND 15.1 billion and corporate income tax expense increased VND 5.31 billion.

7. **Link for the entire the Financial Statements:** https://www.phs.vn (Section of shareholder relations/Financial information).

PHS commits the information disclosure above is genuine and takes entire responsibility to the law for information of disclosed content.

Attachments:

Financial Statements Quarter I/2022

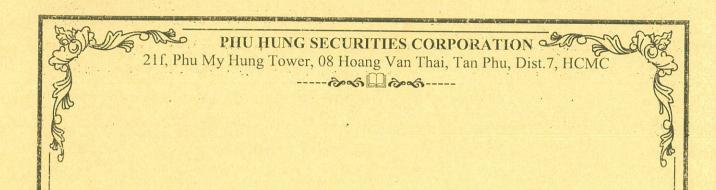
Recipient:

- As above;
- Archive at Company Secretariat.

PERSON TO IMPLEMENTS
DISCUSSIVE OF INFORMATION

CÔNG TY
CỔ PHẦN
CHỨNG KHOÁN
PHỦ HƯNG

Mr. CHEN CHIA KEN



FINANCIAL STATEMENT

新建筑 医多类性医支护 经有限的 医原性性病

QUARTER I 2022



Circular 334/2016/TT-BTC dated 27 December 2016 issused by the Ministry of Finance

21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC Tel: (+84-28) 54135479 Fax: (+84-28) 54135472

STATEMENT OF FINANCIAL POSITION At 31 Mar 2022

Unit: VND

| Item | Code | Note | Closing balance | Opening balance |
|--|-------------|--------|-------------------|-------------------|
| A | В | С | 1 | 2 |
| ASSETS | | | | |
| A. CURRENT ASSETS $(100 = 110 + 130)$ | 100 | | 4,517,022,940,161 | 4,694,128,159,696 |
| I. Financial assets $(110 = 111 \rightarrow 129)$ | 110 | | 4,512,685,567,556 | 4,690,984,620,985 |
| 1. Cash and cash equivalents | 111 | A.5.1 | 317,876,879,814 | 324,775,589,207 |
| 1.1. Cash | 111.1 | | 56,024,509,991 | 108,134,947,665 |
| 1.2. Cash equivalents | 111.2 | | 261,852,369,823 | 216,640,641,542 |
| 2. Financial assets recognized through profit or loss (FVTPL) | 112 | 5.3.1 | 24,373,339,495 | 19,421,700,137 |
| 3. Held-to-maturity investments (HTM) | 113 | 5.3.2 | 685,323,000,000 | 600,223,000,000 |
| 4. Loans receivable | 114 | 5.3.3 | 3,403,589,542,133 | 3,538,093,574,660 |
| 5. Available-for-sale financial assets (AFS) | 115 | | - | 2 |
| 6. Provision for diminution in value of financial assets and collateral | 116 | A.5.5 | (6,837,025,917) | (6,837,025,917) |
| 7. Receivables | 117 | A.5.4 | 47,895,736,026 | 46,758,401,725 |
| 7.1. Receivables from selling financial assets | 117.1 | | - | - |
| 7.2. Receivables and accrued dividends, interest financial assets | 117.2 | | 47,895,736,026 | 46,758,401,725 |
| 7.2.1. Dividend and interest receivables at due date | 117.3 | | - | - |
| 7.2.2. Accrued dividends and interest not to the date of receipt | 117.4 | | 47,895,736,026 | 46,758,401,725 |
| 8. Prepayments to suppliers | 118 | | 804,234,782 | 1,700,718,932 |
| Receivables from services provided by securities company | 119 | A.5.4 | 33,549,145,901 | 160,061,219,299 |
| 10. Intercompany receivables | 120 | 7.5.4 | 33,347,143,701 | 100,001,217,277 |
| | | | | - |
| 11. Receivables from securities trading errors | 121 | | | - |
| 12. Other receivables | 122 | A.5.4 | 12,563,747,358 | 13,102,930,024 |
| 13. Provision for diminution in value of receivables (*) | 129 | A.5.5 | (6,453,032,036) | (6,315,487,082) |
| II. Other current assets (130 = 131→139) 1. Advance | 130 131 | | 4,337,372,605 | 3,143,538,711 |
| 2. Office supplies and tools | 131 | - | 612,660,500 | 197,450,000 |
| 3. Short-term prepayments | 133 | A.5.8 | 3,724,712,105 | 2,946,088,711 |
| 4. Pledge, mortgage, escrow, collateral | 134 | 71.5.0 | 3,721,712,103 | 2,710,000,711 |
| 5. VAT deductibles | 135 | | | |
| 6. Taxes and other receivables from State Treasury | 136 | | | |
| 7. Other current assets | 137 | | - | |
| 8. Traded government bonds again | 138 | | - | |
| Provision for diminution in value of other current assets | 139 | | - | - |
| B. LONG-TERM ASSETS (200 = 210 + 220 + 230 + 240 + 250 + 260) | 200 | | 78,131,417,251 | 72,782,576,721 |
| I. Long-term Financial assets | 210 | | - | |
| 1. Long-term receivables | 211 | | - | - |
| 2. Investments | 212 | | - | |
| 2.1. Held-to-maturity investments (HTM) | 212.1 | | - | |
| 2.2. Investments in subsidiaries | 212.2 | | - | - |
| 2.3. Investments in joint ventures, affiliate | 212.3 | | - | |
| 2.4. Other long-term investments | 212.4 | | - | - |
| 3. Allowance for diminution in the value of long-term financial assets | 213 | | - | - |
| II. Fixed assets | 220 | | 28,838,736,445 | 29,692,392,748 |
| 1. Tangible fixed assets | 221 | A.5.6 | 17,233,112,217 | 17,280,533,688 |
| - Cost | 222 | | 44,831,890,326 | 43,628,468,326 |
| - Accumulated depreciation | 223a | - | (27,598,778,109) | (26,347,934,638 |
| - Revaluation at fair value 2. Financial lease fixed assets | 223b 224 | - | 2 | |
| - Cost | 225 | | | |
| - Accumulated depreciation | 226a | | - | |
| - Revaluation at fair value | 226b | | - | |

| 3. Intangible fixed assets | 227 | A.5.7 | 11,605,624,228 | 12,411,859,060 |
|---|-------------|--------|--|--|
| - Cost | 228 | | 22,433,666,400 | 22,433,666,400 |
| - Accumulated depreciation | 229a | - | (10,828,042,172) | (10,021,807,340) |
| - Revaluation at fair value | 229b | | | |
| III. Investment properties - Cost | 230 231 | | | 7 |
| - Accumulated depreciation | 231 232a | | | |
| - Revaluation at fair value | 232b | | - | _ |
| IV. Construction in progress | 240 | | 1,813,604,004 | 3,461,452,486 |
| V. Other long-term assets | 250 | | 47,479,076,802 | 39,628,731,487 |
| 1. Pledge, mortgage, deposit, collateral | 251 | | 4,369,289,498 | 4,379,289,498 |
| 2. Long-term prepayments | 252 | A.5.8 | 18,262,715,645 | 13,006,695,427 |
| 3. Deferred tax asset | 253 | | 358,723,057 | 278,630,494 |
| 4. Deposits at Payment Support Fund | 254 | A.5.9 | 14,464,116,068 | 11,964,116,068 |
| 5. Other long-term assets | 255 | A.5.10 | 10,024,232,534 | 10,000,000,000 |
| VI. Provision for diminution in value of long-term assets | 260 | - | | - |
| TOTAL ASSETS (270 = 100 + 200) C. LIABILITIES (300 = 310 + 340) | 270 | - | 4,595,154,357,412 | 4,766,910,736,417 |
| L. Current liabilities | 300 | - | 2,946,551,861,505 | 3,162,246,553,967 |
| Short-term borrowings & finance lease liabilities | 310 | | 2,944,735,439,837 2,179,440,000,000 | 3,160,454,543,133 2,255,000,000,000 |
| | 311 | A 5 11 | | |
| 1.1. Short-term borrowings 1.2. Short-term finance lease liabilities | 312 | A.5.11 | 2,179,440,000,000 | 2,255,000,000,000 |
| 2. Short-term financial asset borrowings | 313 | | - | - |
| Short-term (mancial asset borrowings) Short-term convertible bonds - debt component | 314 | - | - | - |
| Short-term issued bonds Hort-term issued bonds | | - | | |
| 4. Short-term issued bonds 5. Loans Payment Support Fund | 316 | - | | |
| 6. Payable for securities trading activities | 317 | A.5.12 | 726 270 541 952 | 949 064 204 206 |
| | | A.3.12 | 726,370,541,852 | 848,064,294,306 |
| 7. Payable for financial assets trading errors | 319 | | - | - |
| 8. Short-term suppliers payables | 320 | | 121,208,560 | 2,418,827,205 |
| 9. Short-term advances from customers | 321 | | | - |
| 10. Taxes and payables to government budget | 322 | A.5.13 | 20,714,275,841 | 18,501,026,789 |
| 11. Payables to employees | 323 | | 6,146,000 | 6,146,000 |
| 12. The deductions for employee benefits | 324 | | 370,554,823 | 374,662,823 |
| 13. Short-term accrued expenses | 325 | A.5.14 | 16,242,689,383 | 29,275,186,647 |
| 14. Short-term intercompany payables | 326 | | - | - |
| 15. Short-term unearned revenues | 327 | | 54,545,455 | 3,333,330 |
| 16. Short-term deposit, collateral | 328 | | | 5,555,555 |
| | | A 5 15 | 1 415 477 022 | 6 011 066 022 |
| 17. Other short-term payables | 329 | A.5.15 | 1,415,477,923 | 6,811,066,033 |
| 18. Provisions for short-term payables | 330 | | - | - |
| 19. Bonus and welfare fund | 331 | | - | - |
| 20. Traded government bonds again | 332 | | | - |
| II. Long-term liabilities | 340 | | 1,816,421,668 | 1,792,010,834 |
| 1. Long-term borrowings & finance lease liabilities | 341 | | 12 | - |
| 1.1. Long-term borrowings | 342 | | (± | - |
| 1.2. Long-term finance lease liabilities | 343 | | - | - |
| 2. Long-term financial asset borrowings | 344 | | - | - |
| 3. Long-term convertible bonds - debt component | 345 | | | |
| 4. Long-term issued bonds | 346 | | | |
| Long-term saded bonds Long-term suppliers payables | 347 | | | |
| 6. Long-term advances from customers | 348 | | - | |
| 7. Long-term advances from customers | 349 | | | |
| | | 1 | | |
| 8. Long-term intercompany payables | 350 | | | |
| 9. Long-term unearned revenues | 351 | 1 | - | - |
| 10. Long-term deposit, collateral | 352 | | - | 1 |
| 11. Other long-term payables | 353 | | - | |
| 12. Provision for long-term payables | 354 | | 1,816,421,668 | 1,792,010,834 |
| 13. Investor protection fund | 355 | | - | - |
| 14. Deferred income tax payables | 356 | | | - |
| 15. Science and technology development fund | 357 | | - | |

| D. OWNER'S EQUITY $(400 = 410 + 420)$ | 400 | | 1,648,602,495,907 | 1,604,664,182,450 |
|--|--------|--------|-------------------|-------------------|
| I. Owner's equity | 410 | | 1,648,602,495,907 | 1,604,664,182,450 |
| 1. Share capital | 411 | | 1,399,998,815,000 | 1,399,998,815,000 |
| 1.1. Contributed capital | 411.1 | | 1,400,000,000,000 | 1,400,000,000,000 |
| a. Ordinary shares | 411.1a | | 1,400,000,000,000 | 1,400,000,000,000 |
| b. Preference shares | 411.1b | | - | - |
| 1.2. Share premium | 411.2 | | - | - |
| 1.3. Convertible bonds options - Capital component | 411.3 | | - | - |
| 1.4. Other capital | 411.4 | | - | - |
| 1.5. Treasury shares (*) | 411.5 | | (1,185,000) | (1,185,000) |
| 2. Difference from revaluation of assets at fair value | 412 | | - | = |
| 3. Foreign exchange rates difference | 413 | | - | - |
| 4. Charter capital reserves | 414 | | 12,064,998,139 | 12,064,998,139 |
| 5. Fund for financial reserve and operating risk | 415 | | 12,064,998,139 | 12,064,998,139 |
| 6. Other equity funds | 416 | | - | - |
| 7. Undistributed profit/ loss | 417 | A.5.16 | 224,473,684,629 | 180,535,371,172 |
| 7.1. Profit/ loss made | 417.1 | | 223,553,780,424 | 169,653,012,807 |
| 7.2. Unrealised Profit/ loss | 417.2 | | 919,904,205 | 10,882,358,365 |
| II. Funding sources and other funds | 420 | | - | - |
| TOTAL LIABILITIES & OWNER'S EQUITY (440=300+400) | 440 | | 4,595,154,357,412 | 4,766,910,736,417 |

OFF-STATEMENT OF FINANCIAL POSITION ITEMS

| Items | Code | Note | Closing balance | Opening balance |
|--|-------|------|-------------------|-------------------|
| A | В | С | 1 | 2 |
| A. ASSETS OF SECURITIES COMPANY AND ASSETS MANAGEMENT UNDER COMMITMENT | | | | |
| 1. Lease fixed assets | 001 | | - | E |
| 2. Certificate of value held under trust | 002 | | - | - |
| 3. Mortgage assets | 003 | | - | - |
| 4. Doubtful debts written off | 004 | | - | - |
| 5. Foreign currencies | 005 | | - | - |
| 6. Shares in issue | 006 | | 139,999,510 | 139,999,510 |
| 7. Treasury shares | 007 | | 490 | 490 |
| 8. Financial assets listed / registered for trading at the VSD of the Securities Company | 008 | | 4,898,940,000 | 3,596,490,000 |
| 9. Financial assets deposited at VSD and not yet trading of the Securities Company | 009 | | 2,500,000 | 2,500,000 |
| 10. Financial assets awaiting for receipt of Securities Company | 010 | | 161,000,000 | 530,000,000 |
| 11. Financial assets used to correct trading mistakes of Securities Company | 011 | - | - | - |
| 12. Financial assets have not been deposited in the Securities Company's VSD | 012 | | - | - |
| 13. Financial assets are entitled of Securities Company | 013 | | 34,370,000 | 122,800,000 |
| B. ASSETS AND PAYABLES ON ASSETS MANAGEMENT UNDER COMMITMENT TO CUSTOMERS | | | | |
| 1. Financial assets listed / registered for trading at the VSD of Investors | 021 | | 6,226,599,585,000 | 6,163,044,661,000 |
| a. Financial asset transfer trading free | 021.1 | | 5,472,576,933,000 | 5,709,378,146,000 |
| b. Financial asset transfer restrictions | 021.2 | | 183,963,450,000 | 38,204,410,000 |
| c. Financial assets trading pledged | 021.3 | | 201,962,180,000 | 180,639,500,000 |
| d. Financial asset freezing, seizure | 021.4 | | 170,000,070,000 | 70,000 |
| e. Financial asset awaiting for settlement | 021.5 | | 198,096,952,000 | 234,822,535,000 |
| f. Financial asset awaiting for loans | 021.6 | | - | - |
| g. Deposits of investors for delivatives trading | 021.7 | | - | - |
| 2. Financial assets deposited at VSD and not yet trading of the investor | 022 | | 548,344,940,000 | 596,740,910,000 |
| a. Financial asset transfer trading free | 022.1 | | 87,725,740,000 | 89,740,910,000 |
| b. Financial asset transfer restrictions | 022.2 | | 460,619,200,000 | 507,000,000,000 |
| c. Financial assets trading pledged | 022.3 | | | - |
| d. Financial asset freezing, seizure | 022.4 | | - | - |

| 3. Financial assets awaiting for receipt of investors | 023 | | 190,314,990,000 | 182,014,779,000 |
|---|-------|--------|--------------------------|-----------------|
| 4. Financial assets transaction error correction Investors | 024.a | | = | 2 |
| 5. Financial assets have not been deposited in the investor's VSD | 024.b | | - | - |
| 6. Financial assets are entitled of investor | 025 | | 82,406,840,000 | 73,407,360,000 |
| 7. Deposits of customers | 026 | A.5.17 | 428,140,599,265 | 298,101,713,984 |
| 7.1. Cash of investors about securities transaction deposits is managed by Securities Company | 027 | | 283,612,809,730 | 210,209,375,966 |
| 7.2. Deposits of investors at VSD | 027.1 | | 144,527,789,535 | 87,892,338,018 |
| 7.3. Deposit of securities trading synthetic for customers | 028 | | - | 1= |
| 7.4. Deposit of securities trading clearing and settlement | 029 | | - | (4) |
| a. Deposit of securities trading clearing and settlement of domestic investors | 029.1 | | - | - |
| b. Deposit Deposit of securities trading clearing and settlement of foreign investors | | | - | - |
| 7.5. Deposits of the issuers | 030 | | - | - |
| 8. Payable for investors on securities trading deposits is managed by Securities Company | 031 | A.5.18 | 283,612,809,730 | 210,209,375,966 |
| 8.1. Payable for domestic investors on securities trading deposits is managed by Securities Company | 031.1 | | 277,905,985,629 | 204,454,900,215 |
| 8.2. Payable for foreign investors on securities trading deposits is managed by Securities Company | 031.2 | | 5,706,824,101 | 5,754,475,751 |
| 9. Payable for issuers | 032 | | - | - |
| 10. Receivables of customers on trading mistakes financial assets | 033 | | - | - |
| 11. Payable for customers on trading mistakes financial assets | 034 | 1 | 22 - C | - |
| 12. Dividend, bond principal and interest payables | 035 | 10: | - 10: | - |
| Prepared by Chief Accountant | | CHÚN | PHAN General Director | |

Nguyen Phuong Trinh

Do Thi Ai Vy

Chen Chia Ken

Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance

21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC

Tel: (+84-28) 54135479 Fax: (+84-28) 54135472

STATEMENT OF INCOME QUARTER I/ 2022

| ITEMS | Code | Note | Quarter I (This year) | Quarter I (Last year) | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
|---|----------|--------|--------------------------|--------------------------|--|--|
| A | В | С | 1 | 2 | 3 | 4 |
| I. Operating revenue | | | | | | |
| 1.1. Interest from financial assets recognized through profit or loss (FVTPL) | 01 | | 2,083,870,607 | 2,104,926,996 | 2,083,870,607 | 2,104,926,996 |
| a. Interest from selling financial assets FVTPL | 01.1 | 5.20.1 | 1,557,218,735 | 1,823,814,933 | 1,557,218,735 | 1,823,814,933 |
| b. Increased difference from revaluation financial assets FVTPL | 01.2 | 5.20.2 | 469,617,922 | 193,541,563 | 469,617,922 | 193,541,563 |
| c. Dividend, interest arising from financial assets FVTPL | 01.3 | 5.20.3 | 57,033,950 | 87,570,500 | 57,033,950 | 87,570,500 |
| 1.2. Interest from Held-to-maturity investments (HTM) | 02 | 5.20.3 | 9,280,260,008 | 5,809,261,001 | 9,280,260,008 | 5,809,261,001 |
| 1.3. Interest from loans and receivables | 03 | 5.20.3 | 82,721,305,707 | 43,916,096,610 | 82,721,305,707 | 43,916,096,610 |
| 1.4. Interest from Available-for-sale financial assets (AFS) | 04 | | - | - | - | - |
| 1.5. Interest from derivatives for risk prevention | 05 | | - | 80,000 | - | 80,000 |
| 1.6. Revenue from securities brokerage | 06 | | 66,186,315,746 | 41,118,023,553 | 66,186,315,746 | 41,118,023,553 |
| 1.7. Revenue from securities underwriting and issuing | 07 | | - | - | - | 2 |
| 1.8. Revenue from investment securities advisory | 08 | | - | - | - | - |
| 1.9. Revenue from securities custody | 09 | | 767,213,791 | 458,926,594 | 767,213,791 | 458,926,594 |
| 1.10. Revenue from financial advisory | 10 | | 220,000,000 | 164,545,455 | 220,000,000 | 164,545,455 |
| 1.11. Other operating revenues | 11 | 5.20.4 | 262,583,398 | 403,626,856 | 262,583,398 | 403,626,856 |
| Total Operating revenue $(20 = 01 \rightarrow 11)$ | 20 | | 161,521,549,257 | 93,975,487,065 | 161,521,549,257 | 93,975,487,065 |
| II. Operating expenses | | | | | | |
| 2.1. Loss from financial assets recognized through profit or loss (FVTPL) | 21 | | 927,487,557 | 1,479,380,902 | 927,487,557 | 1,479,380,902 |
| a. Loss from selling financial assets FVTPL | 021.1 | 5.20.1 | 810,415,475 | 1,459,724,826 | 810,415,475 | 1,459,724,826 |
| b. Decreased difference from revaluation financial assets FVTPL | 021.2 | 5.20.2 | 117,072,082 | 19,656,076 | 117,072,082 | · |
| c. Expenses purchase financial assets FVTPL | 021.3 | 3,20.2 | 117,072,002 | 17,030,070 | 117,072,002 | 17,050,070 |
| 2.2. Loss from Held-to-maturity investments (HTM) | 22 | | | 1,100,000 | - | 1,100,000 |
| 2.3. Loss and revaluation differences from available-for-sale financial assets (AFS) when reclassified | | | - | - | - | - |
| 2.4. Provision expenses financial assets, handling receivable loss and Financia assets impairment losses and costs borrowers. | 24 | | - | 1 4 | - | - |
| 2.5. Loss from derivatives for risk prevention | 25 | | - | - | - | - |
| 2.6. Expenses for securities dealings | 26 | | 829,350,141 | 483,977,540 | 829,350,141 | 483,977,540 |
| 2.7. Expenses for securities brokerage | 27 | B.5.22 | 59,319,365,953 | 40,477,608,142 | 59,319,365,953 | 40,477,608,142 |
| 2.8. Expenses for securities underwriting and issuing | 28 | | | - | - | - |
| 2.9. Expenses for investment securities advisory | 29 | | _ | _ | | |
| 2.10. Expenses for securities custody | 30 | B.5.22 | 931,790,181 | 605,092,438 | 931,790,181 | 605,092,438 |
| | | | 422,452,179 | | | |
| 2.11. Expense for financial advisory | 31 | B.5.22 | | 405,076,644 | 422,452,179 | 1 |
| 2.12. Expenses for other services | 32 | | 137,544,954 | (471,123,864) | | |
| Total Operating expenses $(40 = 21 \rightarrow 32)$ | 40 | | 62,567,990,965 | 42,981,111,802 | 62,567,990,965 | 42,981,111,802 |
| III. Revenues from financial operating | | | | | | |
| 3.1. Interest from the change in exchange rates have made and unrealized | 41 | B.5.21 | 5,036,385,183 | 2,120,265,881 | 5,036,385,183 | 2,120,265,881 |
| 3.2. Revenue, accrued dividends, interest on bank deposits is not fixed | 42 | B.5.21 | 205,498,354 | 129,681,671 | 205,498,354 | 129,681,671 |
| 3.3. Interest from selling, disposal investments in subsidiaries, joint ventures, affiliate | 43 | | - | - | | - |
| 3.4. Other revenue from financial operating | 44 | | - | - | - | - |
| Total revenue from financial operating (50 = 41→44) | 50 | | 5,241,883,537 | 2,249,947,552 | 5,241,883,537 | 2,249,947,552 |
| IV. Financial expenses | | | | | | |
| 4.1. Loss from the change in exchange rates have made and unrealized | 51 | B.5.23 | 10,315,000,000 | 2,926,263,213 | 10,315,000,000 | 2,926,263,213 |
| 4.2. Interest expenses on loans | 52 | B.5.23 | 14,159,465,644 | 6,452,584,310 | 14,159,465,644 | 6,452,584,310 |
| 4.3. Loss from selling, disposal investments in subsidiaries, joint ventures, affiliate | 53 | | - | - | - | - |
| 4.4. Provision expenses from long- term investments financial 4.5. Other financial expenses | 54 55 | | - | - | - | |
| Total financial expenses $(60 = 51 \rightarrow 55)$ | 60 | | 24,474,465,644 | 9,378,847,523 | 24,474,465,644 | 9,378,847,523 |

| ITEMS | Code | Note | Quarter I (This year) | Quarter I (Last year) | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
|--|-------|-----------|--------------------------|--------------------------|--|--|
| A | В | С | 1 | 2 | 3 | 4 |
| V. Expenses of sales | 61 | | - | - | - | _ |
| VI. General and administration expenses | 62 | B.5.24 | 24,767,316,400 | 15,505,716,789 | 24,767,316,400 | 15,505,716,789 |
| VII. Net operating profit/(loss) (70= 20+50-40-60-61-62) | 70 | | 54,953,659,785 | 28,359,758,503 | 54,953,659,785 | 28,359,758,503 |
| VIII. Other income and expenses | | | | | | |
| 8.1. Other income | 71 | | - | 136,328,700 | - | 136,328,700 |
| 8.2. Other expenses | 72 | | - | 4,900,000 | = | 4,900,000 |
| Total Other Operating (80= 71-72) | 80 | | - | 131,428,700 | - | 131,428,700 |
| IX. Profit/(loss) before tax (90=70 + 80) | 90 | | 54,953,659,785 | 28,491,187,203 | 54,953,659,785 | 28,491,187,203 |
| 9.1. Profit made | 91 | | 64,916,113,945 | 30,299,801,716 | 64,916,113,945 | 30,299,801,716 |
| 9.2. Unrealised Profit | 92 | | (9,962,454,160) | (1,808,614,513) | (9,962,454,160) | (1,808,614,513) |
| X. Income tax expense | 100 | | 11,015,346,328 | 5,704,215,982 | 11,015,346,328 | 5,704,215,982 |
| 10.1. Income tax expense - current | 100.1 | | 11,095,438,891 | 5,740,982,471 | 11,095,438,891 | 5,740,982,471 |
| 10.2. Income tax expense - deferred | 100.2 | | (80,092,563) | (36,766,489) | (80,092,563) | (36,766,489) |
| XI. Net profit/(loss) after tax (200 = 90 - 100) | 200 | | 43,938,313,457 | 22,786,971,221 | 43,938,313,457 | 22,786,971,221 |
| XII. Other comprehensive profit/(loss) after tax | 300 | | | | | |
| 12.1. Profit/(loss) from revaluation of Available-for-sale financial assets (AFS) | 301 | | - | - | - | - |
| 12.2. Profit/(loss) from the change in exchange rates of operations in foreign countries | 302 | | - | - | | - |
| 12.3. Profit/(loss) from revaluation of fixed assets at fair value | 303 | | E | - | - | <u> </u> |
| 12.4. Profit/(loss) from other comprehensive | 304 | | - | - | - | - |
| Total comprehensive profit/(loss) | 400 | | - | - | - | - |
| XIII. Earnings per share | 500 | | | | | |
| 13.1. Basic earnings per share (VND/1 stock) | 501 | | 314 | 253 | 314 | 253 |
| 13.2. Diluted earnings per share (VND/1 stock) | 502 | | - | 8: 122 | · C. 7 | - |
| Prepared by | Chie | ef Accoun | tant | (CHUNG | GICNC, 18.04.2022 Hoeneral Director KHOÁN I | |

Chen Chia Ken

Nguyen Phuong Trinh

Do Thi Ai Vy

Circular 334/2016/TT-BTC dated 27 December 2016 issused by the Ministry of Finance

PHU HUNG SECURITIES CORPORATION
21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC
Tel: (+84-28) 54135479 Fax: (+84-28) 54135472

STATEMENT OF CASH FLOWS (Indirect method)

QUARTER I/ 2022

| Items | Code | Note | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
|--|------|------|--|--|
| A | В | С | 1 | 2 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| 1. (Loss)/profit before tax | 01 | | 54,953,659,785 | 28,491,187,203 |
| 2. Adjustments for : | 02 | | 25,556,165,434 | 2,730,256,004 |
| - Depreciation and amortisation | 03 | | 2,057,078,303 | 1,719,358,981 |
| - Provisions | 04 | 1, % | 161,955,788 | (471,123,864) |
| - (- Profit) or (+ loss) from foreign exchange rate difference unrealized | 05 | | 10,315,000,000 | 1,982,500,000 |
| - Loan interest expenses | 06 | | 14,159,465,644 | 6,452,584,310 |
| - Profit/ loss from operating investment | 07 | | - | - |
| - Accrued interest | 08 | | (1,137,334,301) | (6,953,063,423) |
| - Other adjustments | 09 | | - | - |
| 3. Increase of the non-monetary expenses | 10 | | 117,072,082 | 19,656,076 |
| - Loss from financial assets revaluation recognized through profit or loss FVTPL | 11 | | 117,072,082 | 19,656,076 |
| - Loss from impairment Held-to-maturity investments (HTM) | 12 | | - | - |
| - Loss from impairment loans | 13 | | - | - |
| - Loss and revaluation differences from available-for-sale financial assets (AFS) when reclassified | 14 | | - | - |
| - Decline in the value of fixed assets | 15 | | - | - |
| - Provision expense decline in the value of long-term investments | 16 | | - | - |
| - Other loss | 17 | - | :=:: | - |
| 4. Decrease of the non-monetary revenue | 18 | | (469,617,922) | (193,541,563) |
| - Profit from financial assets revaluation recognized through profit or loss FVTPL | 19 | | (469,617,922) | (193,541,563) |
| - Profit from revaluation differences available-for-sale financial assets (AFS) when reclassified | 20 | | - | - |
| - Gains from disposal of fixed assets | 21 | | - | - |
| 5. Operating profit/ loss before changes in working capital | 30 | | 80,157,279,379 | 31,047,557,720 |
| - (-) Increase/ (+) decrease of financial assets recognized through profit or loss (FVTPL) | 31 | | (4,599,093,518) | (3,002,281,563) |
| - (-) Increase/ (+) decrease of held-to-maturity investments (HTM) | 32 | | (85,100,000,000) | 15,001,100,000 |
| - (-) Increase/ (+) decrease of loans | 33 | | 134,504,032,527 | (389,383,005,528) |
| water was a supplied to the supplied of the su | _ | | 134,304,032,327 | (387,383,003,328) |
| - (-) Increase/ (+) decrease of available-for-sale financial assets (AFS) | 34 | | - | |
| - (-) Increase/ (+) decrease receivables sale financial assets | 35 | | - | - |
| - (-) Increase/ (+) decrease receivables and accrued dividends, interest financial assets | 36 | - | - | |
| - (-) Increase/ (+) decrease of receivable from services provided by securities company | 37 | | 126,512,073,398 | (433,877,441) |
| - (-) Increase/ (+) decrease transaction errors receivables financial assets | 38 | | - | - |
| - (-) Increase/ (+) decrease of other receivables | 39 | | 539,182,666 | 327,699,729 |
| - (-) Increase/ (+) decrease of other assets | 40 | | (2,929,443,034) | (2,829,308,080) |
| - (+) Increase/ (-) decrease accrued expenses | _ | | | *************************************** |
| | 41 | | (13,398,666,572) | (4,443,802,085) |
| - (-) Increase/ (+) decrease prepaid expenses | 42 | | (2,642,205,126) | (2,259,351,888) |
| - (-) CIT paid to State Treasury | 43 | | (6,750,325,560) | (5,092,962,015) |
| - (-) Loan interests already paid | 44 | | (13,793,296,336) | (6,042,507,991) |
| - (+) Increase/ (-) decrease of payable to suppliers | 45 | | (1,401,134,495) | (7,191,297,255) |
| - (+) Increase/ (-) decrease the deductions for employee benefits | 46 | | (4,108,000) | (1,080,000) |
| - (+) Increase/ (-) decrease of taxes payable to State Treasury | 47 | | (2,131,864,279) | 2,804,525,554 |
| - (+) Increase/ (-) decrease payables to employees | 48 | | - | 13,897,000 |
| - (+) Increase/ (-) decrease payable for financial assets trading errors | 49 | | (127 020 120 420) | 122.006.425.021 |
| - (+) Increase/ (-) decrease of other payable | 50 | | (127,038,128,439) | 133,896,425,001 |
| - Other proceeds from operating activitie | 51 | - | | - |
| - Other payments for operating activities | | | | |

| II. CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
|--|-------|-----|---------------------|---------------------|
| 1. Payments for purchases, construction of fixed assets and other long-term assets | 61 | | (2,948,012,004) | (1,921,388,600) |
| 2. Proceeds from disposals of fixed assets and other long-term assets | 62 | | - | - |
| 3. Payments for investments in subsidiaries, joint ventures, affiliate | 63 | | s = | - |
| 4. Proceeds from investments in subsidiaries, joint ventures, affiliate | 64 | | - | - |
| 5. Receipts of dividends, and profit shared | 65 | | - | - |
| Net cash flows from investing activities | 70 | 100 | (2,948,012,004) | (1,921,388,600) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| 1. Proceeds from stock issuance, capital contributions from shareholders | 71 | | - | - |
| 2. Payments for capital contributions, re-purchases of stocks already issued | 72 | | - | - |
| 3. Borrowings | 73 | | 4,851,040,611,468 | 2,324,355,256,561 |
| 3.1. Borrowings from Payment Support Fund | 73.1 | | - | - |
| 3.2. Other borrowings | 73.2 | | 4,851,040,611,468 | 2,324,355,256,561 |
| 4. Payments for borrowings | 74 | | (4,936,915,611,468) | (2,093,092,756,561) |
| 4.1. Payments for borrowings from Payment Support Fund | 74.1 | | - | - |
| 4.2. Payments for financial assets borrowings | 74.2 | | - | - |
| 4.3. Payments for other borrowings | 74.3 | | (4,936,915,611,468) | (2,093,092,756,561) |
| 5. Payments to financial lease | 75 | | - | - |
| 6. Dividends, profit paid to owners | 76 | | - | (8,396,520) |
| Net cash flows from financing activities | 80 | | (85,875,000,000) | 231,254,103,480 |
| IV. Net cash flows during the period | 90 | | (6,898,709,393) | (8,255,553,962) |
| V. Cash and cash equivalents at the beginning of the period | 101 | | 324,775,589,207 | 127,518,080,479 |
| - Cash | 101.1 | | 108,134,947,665 | 70,656,481,089 |
| - Cash equivalents | 101.2 | | 216,640,641,542 | 56,861,599,390 |
| - The effect of changes in foreign exchange rates | 102 | | - | - |
| VI. Cash and cash equivalents at the end of the period | 103 | | 317,876,879,814 | 119,262,526,517 |
| - Cash | 103.1 | | 56,024,509,991 | 69,589,439,403 |
| - Cash equivalents | 103.2 | | 261,852,369,823 | 49,673,087,114 |
| - The effect of changes in foreign exchange rates | 104 | | - | |

CASH FLOWS RELATING TO BROKERAGE AND ENTRUSTED ACTIVITIES OF CUSTOMERS

| Items | Code | Note | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
|--|------|-------|--|--|
| A | В | С | 1 | 2 |
| I. Cash flows relating to brokerage and entrusted activities of customers | | | | |
| 1. Proceeds from sale of securities brokerage for customers | 01 | | 21,366,222,226,458 | 12,705,621,396,606 |
| 2. Payments to purchase of securities brokerage for customers | 02 | 25.0 | (19,813,224,634,500) | (12,650,256,633,300) |
| 3. Proceeds from sale of entrusted securities by customers | 03 | | - | _ |
| 4. Payments to purchase of entrusted securities by customers | 04 | | - | 2 |
| 5. Proceeds from loans Payment Support Fund | 05 | | - | - |
| 6. Payments for loans Payment Support Fund | 06 | | - | - |
| 7. Deposits received to settle securities transactions of customers | 07 | | 25,552,818,627,766 | 15,771,094,438,380 |
| 8. Deposits of investors at VSD | 07.1 | | 56,635,451,517 | 4,125,858,324 |
| 9. Payment to settle securities transactions of customers | 08 | | (27,032,007,602,758) | (15,854,582,206,238) |
| 10. Deposits to entrusted activities of customers | 09 | | - | - |
| 11. Payment to entrusted activities of customers | 10 | | - | - |
| 12. Payments custody fees | 11 | | (405,183,202) | (339,152,504) |
| 13. Proceeds from securities trading errors | 12 | | - | - |
| 14. Payments to securities trading errors | 13 | | - | |
| 15. Proceeds from issuers | 14 | | - | - |
| 16. Payments to issuers | 15 | | - | - |
| Net cash flows during the period | 20 | | 130,038,885,281 | (24,336,298,732) |
| II. Cash and cash equivalents at the beginning of the period of customers | 30 | | 298,101,713,984 | 204,242,106,418 |
| Cash in banks at the beginning of the period: | 31 | | 298,101,713,984 | 204,242,106,418 |
| - Deposits of investors on securities trading is managed by Securities Company | 32 | | 298,101,713,984 | 204,242,106,418 |
| Inside: Deposits of investors at VSD | | | 87,892,338,018 | 192,108,106 |
| - Deposit of securities trading synthetic for customers | 33 | = 100 | - | - |
| - Deposit of securities trading clearing and settlement | 34 | | - | |
| - Deposits of the issuers | 35 | | - | |
| Inside with term | | | | |
| - Cash equivalents | 36 | | - | - |
| The effect of changes in foreign exchange rates | 37 | | - | _ |
| III. Cash and cash equivalents at the end of the period of customers | 40 | | 428,140,599,265 | 179,905,807,686 |
| Cash in banks at the end of the period: | 41 | | 428,140,599,265 | 179,905,807,686 |
| - Deposits of investors on securities trading is managed by Securities Company | 42 | | 428,140,599,265 | 179,905,807,686 |
| Inside: Deposits of investors at VSD | | | 144,527,789,535 | 4,317,966,430 |
| - Deposit of securities trading synthetic for customers | 43 | | - | - |
| - Deposit of securities trading clearing and settlement | 44 | | - | - |
| - Deposits of the issuers | 45 | | - | - |
| Inside with term | | / | 22.0 | - |
| - Cash equivalents | 46 | 8 | C.X | - |
| The effect of changes in foreign exchange rates | 47 | 2/00 | NG TY ON - | - |

Prepared by

Nguyen Phuong Trinh

Chief Accountant

Do Thi Ai Vy

Chen Chia Ken

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Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry

21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC, VN Fax: (+84-28) 54135472 Tel: (+84-28) 54135479

STATEMENT OF CHANGES IN OWNERS' EQUITY **QUARTER I/ 2022**

1,400,000,000,000 12,064,998,139 12,064,998,139 223,553,780,424 Unit: VND 1,400,000,000,000 (1,185,000)224,473,684,629 919,904,205 1,648,602,495,907 This year Closing balance 900,000,000,006 900,000,000,000 1,016,215,885,044 105,129,872,028 (1,185,000)5,018,242,793 5,018,242,793 1,050,712,430 106,180,584,458 Last year (9,962,454,160) (9,962,454,160) (9,962,454,160) Decrease This year 53,900,767,617 53,900,767,617 53,900,767,617 Increase Increase/Decrease (1,808,614,513)(1,808,614,513) (1,808,614,513)Decrease Last year 24,595,585,734 24,595,585,734 24,595,585,734 Increase 1,400,000,000,000 12,064,998,139 1,400,000,000,000 (1,185,000)12,064,998,139 169,653,012,807 1,604,664,182,450 180,535,371,172 10,882,358,365 This year Opening balance 900,000,000,000 900,000,000,000 (1,185,000)80,534,286,294 993,428,913,823 5,018,242,793 5,018,242,793 83,393,613,237 2,859,326,943 Last year Note 3. Profit/(loss) from the change in exchange rates of operations 1. Profit/(loss) from revaluation of Available-for-sale financial Profit/(loss) from revaluation at fair value 4. Profit/(loss) from other comprehensive II. Other comprehensive profit/(loss) 5. Difference upon asset revaluation Items 6. Foreign exchange rate difference . Movements of Owner's equity 1.4. Convertible bonds options 3. Undistributed profit/ loss 3. Charter capital reserves 3.2. Unrealised Profit/ loss 4. Financial reserved fund 1.2. Preference shares 2. Treasury shares (*) 8.1. Profit/ loss made .1. Ordinary shares .3. Share premium in foreign countries I. Owner's equity .5.Other capital 7. Other funds assets (AFS) **Fotal** Total

Chief Accountant

Prepared by

/m

Do Thi Ai Vy

Nguyen Phuong Trinh

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Chen Chia Ken

YP HO

4/2022

Cổ PHRENGRAI Director

CÔNG TY

CHUNG KHOÁN

PHÚ HƯNG

1 4

PHU HUNG SECURITIES CORPORATION

21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC Tel: (+84-28) 54135479 Fax: (+84-28) 54135472

Form B09 - CTCK Circular No. 334/2016/IT-BTC dated 27/12/2016 of the Ministry of Finance

NOTES TO THE FINANCIAL STATEMENTS

Ouarter 1/2022

1. Operational characteristics

- 1.1. Licence to establish and operate Phu Hung Securities Corporation (the "Company") No. 122 / GP-SSC by State Securities Committee on 20 January, 2016. The Company was established on the basis of consolidating Phu Hung Securities Corporation and An Thanh Securities Joint Stock Company.
- 1.2. Address: 21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC.
- 1.3. Charter companies dated 31 March 2022.
- 1.4. The main features of the operating company
- (a) Ownership Structure

The Company is incorporated as a joint stock company incorporated in Vietnam.

(b) Principal activities

The principal activities of the Company are to carry out securities brokerage activities, securities dealing activities, securities investment advisory, securities custody and securities underwriting.

(b) Company structure

Head Office

: 21st Floor, Phu My Hung Tower, 08 Hoang Van Thai, Tan Phu Ward, District 7, HCMC.

District 3 Branch

: 02nd Floor, Phuong Nam Building, 157 Vo Thi Sau Street, Ward 6, District 3, Ho Chi Minh City.

District 1 Branch

: Room 1003A, 10th Floor, Ruby Building, 81-83-83B-85 Ham Nghi, Nguyen Thai Binh Ward, District 1, HCMC.

Tan Binh Branch

: Ground Floor, E-Town 2 Building, 364 Cong Hoa Street, Ward 13, Tan Binh District, Ho Chi Minh City.

Phu My Hung Transaction Office: Ground Floor, CR2-08, 107 Ton Dat Tien, Tan Phu Ward, District 7, HCMC, VN.

Ha Noi Branch

: 5th Floor, Vinafor Building, No.127 Lo Duc, Dong Mac Ward, Hai Ba Trung District, Hanoi.

Thanh Xuan Branch

: 05^{th} Floor, UDIC Complex Building, N04 Hoang Dao Thuy, Trung Hoa Ward, Cau Giay Districh, Ha Noi.

Hai Phong Branch

: 02nd Floor, 18 Tran Hung Dao Street, Hoang Van Thu Ward, Hong Bang District, Hai Phong City,

As at 31 Mar 2022, the Company had 342 employees.

2. Accounting period, Accounting currency

- 2.1. Accounting period
- a. The annual accounting period of the Company is from 1 January to 31 December.
- b. The first financial period begins from 20 January 2016.
- 2.2. Accounting currency

The financial statements are prepared and presented in Vietnam Dong ("VND").

3. Accounting Standards and Accounting System for enterprises

3.1. Adoption accounting System

Adoption accounting System based on Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210.

3.2. Statement of compliance

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") issued by the Ministry of Finance on the promulgation of accounting guidance for securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to financial reporting.

4. Significant accounting policies

4.1. Recognition of cash and cash equivalents

4.1.1. Record capital in cash:

Cash comprises cash on hand, cash in banks and cash deposits for securities transactions clearing and settlement of the Company.

Cash equivalents are short-term investments with term to maturity of not more than 3 months, which are readily convertible to known amount of cash and are subject to an insignificant risk of changes in value from the acquisition date at reporting date.

4.1.2. Methods of converting other currencies into the currency used in accounting:

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the statement of income.

4.2. Classification of financial assets: (FVTPL, HTM, Loans, AFS)

4.2.1 Financial assets recognized through profit / loss (FVTPL)

Financial assets are recognized through profit / loss is a financial asset satisfies one of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
- it is incurred principally for the purpose of repurchasing it in the near term;
- there is evidence of a recent pattern of short-term profit-taking; or
- a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as financial liability at fair value through profit or loss.

4.2.2 Held-to-maturity investments (HTM)

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company on initial recognition designates as financial assets at fair value through profit or loss;
- · those that the Company designates as available-for-sale financial assets; and
- · those that meet the definition of loans and receivables.

4.2.3 Loans

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

4.2.4 Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or those are not classified as:

- · loans and receivables.
- · held-to-maturity investments; or
- · financial assets at fair value through profit or loss;
- 4.3. Principles and methods of accounting recognition of the value revaluation of investments at market prices or fair value (in the absence of market value) (compliance with the current regulations of the securities laws stock) or historical cost:

Listed trading securities are stated at cost less allowance for diminution in value by reference to closing prices of securities from the Ho Chi Minh City Stock Exchange and the Hanoi Stock Exchange at the latest trading date prior to the reporting date.

Trading securities registered for trading in UPCOM are stated at cost less allowance for diminution in value by reference to closing prices of securities from UPCOM at the latest trading date prior to the reporting date.

Unlisted trading securities which are actively traded on over-the-counter market ("OTC market") are stated at cost less allowance for diminution in value by reference to the average transaction price of the latest transaction prices from three securities companies within one month prior to the reporting date.

Unlisted trading securities which are not actively traded on the OTC market are stated at cost, less any allowance for diminution in value considered necessary by the management. The management determines the allowance for diminution in value after giving consideration to cost, market conditions, current and projected operating performance and expected cash flows.

4.4. Principles and methods of accounting of receivables

Receivables from sales of financial assets and services rendered and other receivables are stated at cost less allowance for doubtful debts

The allowance for doubtful debts based on overdue status is made in accordance with Circular No. 48/2019/TT-BTC dated 8 August 2019 issued by Ministry of Finance.

For overdue debts, the management also assesses the expected recovery of the debts in determining the allowance

Allowance for doubtful debts based on the expected losses of undue debts is determined by the management after giving consideration to the recovery of these debts.

4.5. Tangible fixed assets

Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditures are capitalised as an additional cost of tangible fixed assets.

Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

| Leasehold improvements | 5 years |
|--|-------------|
| Office equipment | 3 - 7 years |
| · Equipment, management tool | 5 years |
| Transportation equipment | 3 - 4 years |

4.6. Intangible fixed assets

Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software costs are amortised on a straight-line basis over 3 to 7 years.

4.7. Principles and methods of accounting for liabilities

Trade and other payables are stated at their cost.

4.8. Principles and methods of accounting corporate income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

4.9. Principles and methods of accounting recognition of equity

Ordinary shares are stated at par value. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

4.10. Principles and accounting methods recognized income and revenue

Income from financial assets recognized through profit / loss (FVTPL)

Income from financial assets recognized through profit / loss (FVTPL) are recognized in the statement of income based on the difference increase between the sale price and the purchase price according to the amount of financial assets FVTPL sold is determined according to the weighted average method at the end of the trading day. Income from selling of financial assets is income made.

The difference increases due to revaluation of financial assets FVTPL according to the fair value. Earnings revaluation of financial assets FVTPL unrealized income.

Income from investments held to maturity (HTM)

As income from interest on bank deposits with a term and bond interest is recognized in the statement of income on an accruals basis.

Interest income from loans

As income from selling payment in advance to customers for securities trading activities and loans for margin trading are recognized in the statement of income on an accruals basis.

Revenue from securities brokerage

Revenue from securities brokerage activities is recognised in the statement of income when the securities transaction of the customer has been processed.

Revenue from advisory

Revenue from advisory activities is recognised in the statement of income in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to work performed.

4.11. Principles recognized revenue financial

Revenue from bank interest is not fixed is recognized in the statement of operations when the transaction was actually incurred.

Dividend income is recognised in the statement of income when the Company's right to receive dividends is established.

4.12. Principles recognized revenue expenses

Interest expense is recognised in the statement of income on an accrual basis, recorded monthly based on the loan amount, loan interest rate and the number of actual days.

5. Notes to the financial statements

A. Notes to balance sheet

| A. 5.1. Cash and cash equivalents - Cash on hand - Cash in banks | | | 31/03/2022 3,136,255 56,021,373,736 | 31/12/2021 3,136,255 108,131,811,410 |
|--|-------------------------------|----------------|---|--|
| - Cash equivalents | | | 261,852,369,823 | 216,640,641,542 |
| | | - | 317,876,879,814 | 324,775,589,207 |
| A. 5.2. Volume and value of transactions during the period a) The Company | Volume of tra during quart | | Value of trai during quart | |
| - Shares | | 827,999 | | 45,081,608,458 |
| - Bonds | | 5,482,564 | | 552,052,329,404 |
| | | 6,310,563 | | 597,133,937,862 |
| b) Investors/customers | | | | |
| - Shares | | 1,268,015,107 | | 42,547,339,748,358 |
| - Bonds | | 990,000 | | 99,669,240,000 |
| - Other securities | | 3,511,000 | | 13,554,383,000 |
| | | 1,272,516,107 | | 42,660,563,371,358 |
| A. 5.3. The type of financial assets | | | | |
| 5.3.1 Financial assets recognized through profit or loss (FVTPL): | 31/03/2 | 022 | 31/12/2021 | |
| | Book value | Fair value | Book value | Fair value |
| Listed shares | 22,387,653,091 | 24,366,451,956 | 17,788,559,573 | 19,414,738,398 |
| Unlisted shares | 3,345,539 | 3,345,539 | 3,345,539 | 3,345,539 |
| Fund certificates | 2,436,660 | 3,542,000 | 2,436,660 | 3,616,200 |
| | 22,393,435,290 | 24,373,339,495 | 17,794,341,772 | 19,421,700,137 |
| 5.3.2 Held-to-maturity investments (HTM) | | | 31/03/2022 | 31/12/2021 |
| Term deposits more than 3 months to 1 year | | _ | 685,323,000,000 | 600,223,000,000 |
| | | = | 685,323,000,000 | 600,223,000,000 |
| 5.3.3 Loans and receivables | 31/03/2 | 022 | 31/12/2 | 021 |
| | Book value | Fair value | Book value | Fair value |
| Margin loans | 3,048,397,635,424 | | 3,111,473,043,935 | 2 |
| Receivables from selling advances to customers | 355,191,906,709 | - | 426,620,530,725 | |
| | 3,403,589,542,133 | - | 3,538,093,574,660 | - |

5.3.4 The changes of investments due to revaluation at the market prices or book value (for investment without market value) at the end of the period.

The changes of market value or the value of the type financial assets

| | | | 31/03/2022 | | | | | | |
|-----|----------------------------------|--------------------|-------------------|-----------------|-------------|-------------------|--|--|--|
| No. | o. Items | The purchase price | Market value/ Net | Revaluation dif | ferences | Revaluation value | | | |
| | | The purchase price | asset value | Increase | Decrease | | | | |
| A | В | 1 | 2 | 3 | 4 | 5=(1+3-4) | | | |
| I | FVTPL | | | | | | | | |
| 1 | Listed shares | 22,387,653,091 | 24,366,451,956 | 2,352,703,894 | 373,905,029 | 24,366,451,956 | | | |
| 2 | Unlisted shares | 3,345,539 | 3,345,539 | - | - | 3,345,539 | | | |
| 3 | Fund certificates | 2,436,660 | 3,542,000 | 1,105,340 | - | 3,542,000 | | | |
| 11 | нтм | | | | | | | | |
| 1 | Term deposits more than 3 months | 685,323,000,000 | - | - | - | 685,323,000,000 | | | |
| Ш | Loans and receivables | | | | | | | | |
| 1 | Loans receivables | 3,403,589,542,133 | - | - | ū. | 3,403,589,542,133 | | | |

| A. 5.4. Receivables | | | | 31/03/2022 | 31/12/2021 |
|---|--------------------------|------------------|-------------------------------|--------------------------|-----------------|
| - Receivables and accrued dividends, interest financi | al assets | | | 47,895,736,026 | 46,758,401,725 |
| - Receivable from securities trading activities | | | | 33,549,145,901 | 160,061,219,299 |
| Receivable from securities custody | | | | 925,212,567 | 787,561,993 |
| Receivable from securities brokerage | | | | 1,093,365,571 | 1,209,090,043 |
| Other receivable from securities trading activities | | | | 31,530,567,763 | 158,064,567,263 |
| - Other receivable | | | | 12,563,747,358 | 13,102,930,024 |
| | | | | 94,008,629,285 | 219,922,551,048 |
| A 55 Description for Historia to the College | | | _ | | |
| A. 5.5. Provision for diminution in value of collate | ral and doubtful debts | | | 21/02/2022 | 21/12/2021 |
| Onesian halana | | | | 31/03/2022 | 31/12/2021 |
| Opening balance | | | | 13,152,512,999 | 16,023,349,144 |
| Increase in provision during the period | | | | 137,544,954 | |
| Reversal of provision during the period | | | _ | - | (2,870,836,145) |
| Closing balance | | | 8 12 | 13,290,057,953 | 13,152,512,999 |
| A. 5.6. Tangible fixed assets | | | | | 31/03/2022 |
| Items | Buildings and structures | Office equipment | Equipment, management tool | Transportation equipment | Total |
| Cost | | | | | |
| Opening balance | 1,347,351,678 | 39,688,270,879 | 327,405,769 | 2,265,440,000 | 43,628,468,326 |
| - Additions | | 1,134,408,000 | 69,014,000 | - | 1,203,422,000 |
| Closing balance | 1,347,351,678 | 40,822,678,879 | 396,419,769 | 2,265,440,000 | 44,831,890,326 |
| Accumulated depreciation | | | | | |
| Opening balance | 1,347,351,678 | 23,508,117,474 | 53,155,408 | 1,439,310,078 | 26,347,934,638 |
| - Charge for the period | _ | 1,085,101,001 | 19,487,052 | 146,255,418 | 1,250,843,471 |
| Closing balance | 1,347,351,678 | 24,593,218,475 | 72,642,460 | 1,585,565,496 | 27,598,778,109 |
| Net book value | | | | | |
| | | | | | |
| Opening balance | - | 16,180,153,405 | 274,250,361 | 826,129,922 | 17,280,533,688 |

Included in the cost of tangible fixed assets were assets costing VND17,994,008,877 which were fully depreciated as of 31 Mar 2022, but which are still in active use.

| A. 5.7. Intangible fixed assets | | 31/03/2022 |
|---------------------------------|------------|----------------|
| Items | | Software |
| Cost | | |
| Opening balance | | 22,433,666,400 |
| Closing balance | | 22,433,666,400 |
| Accumulated depreciation | | |
| Opening balance | | 10,021,807,340 |
| - Charge for the period | | 806,234,832 |
| Closing balance | | 10,828,042,172 |
| Net book value | , <u>1</u> | |
| Opening balance | | 12,411,859,060 |
| Closing balance | | 11,605,624,228 |

Included in the cost of intangible fixed assets were assets costing VND1,978,609,400 which were fully depreciated as of 31 Mar 2022, but which are still in active use.

| A. 5.8. Prepaid expenses | | | |
|---------------------------|-----|----------------|----------------|
| a. Short-term prepayments | + + | 31/03/2022 | 31/12/2021 |
| Maintenance fees | | 1,634,396,513 | 624,021,019 |
| Rental fees | | 288,769,832 | 373,477,674 |
| Other prepayments | | 1,801,545,760 | 1,948,590,018 |
| | _ | 3,724,712,105 | 2,946,088,711 |
| b. Long-term prepayments | | 31/03/2022 | 31/12/2021 |
| Tools and instruments | | 5,354,307,601 | 4,124,250,617 |
| Other prepayments | | 12,908,408,044 | 8,882,444,810 |
| | | 18,262,715,645 | 13,006,695,427 |

| A. 5.9. Deposits at Payment Support Fund Opening balance Deposits made during the period Interest received during the period | | | 31/03/2022 11,964,116,068 1,809,659,347 690,340,653 | 31/12/2021 9,464,116,068 1,879,662,547 620,337,453 |
|--|----------------------------------|---|---|---|
| A. 5.10. Other long-term assets Opening balance | | | 14,464,116,068 31/03/2022 10,000,000,000 | 31/12/2021 10,000,000,000 |
| Interest received during the period | | e- | 24,232,534 | 10,000,000,000 |
| A. 5.11. Borrowings Short-term borrowings (*) Foreign exchange differences | | - | 31/03/2022 2,178,380,000,000 1,060,000,000 2,179,440,000,000 | 31/12/2021 2,264,255,000,000 (9,255,000,000) 2,255,000,000,000 |
| 741 D 2 7 1 1 1 2 2 | | = | | |
| (*) Detailed object: Name Interest rate Short-term borrowings 1.5% - 5.6% | Opening balance | Receipts | Payments | Closing balance |
| Joint Stock Commercial Bank for Investment and Development of Vietnam | | | | |
| Orient Commercial Joint Stock Bank | 45,000,000,000 | 1,345,765,611,468 1,122,000,000,000 | 1,390,765,611,468 1,122,000,000,000 | 1= |
| Taipei Fubon Bank HCM | 20,000,000,000 | 20,000,000,000 | 20,000,000,000 | 20,000,000,000 |
| Indovina Bank Ltd - HCM Branch | 100,000,000,000 | 200,000,000,000 | 200,000,000,000 | 100,000,000,000 |
| Vietnam Joint Stock Commercial Bank For Industry And Trade - Branch 4 | - | 1,267,000,000,000 | 1,237,000,000,000 | 30,000,000,000 |
| Huanan Bank | 45,000,000,000 | | | |
| Mega International Commercial Bank Co.,Ltd - HCM City Branch | 45,000,000,000 30,000,000,000 | 45,000,000,000 30,000,000,000 | 45,000,000,000 30,000,000,000 | 45,000,000,000 |
| First Commercial Bank- HCM Branch | 26,000,000,000 | | 11,000,000,000 | 15,000,000,000 |
| The Shanghai Commercial & Savings Bank Ltd - Dong Nai Branch Cathay United Bank - Chu Lai Branch | 60,000,000,000 | | 40,000,000,000 | 60,000,000,000 |
| E.Sun Commercial Bank | 40,000,000,000 | 40,000,000,000 | 40,000,000,000 | 40,000,000,000 |
| SinoPac Bank | | 10,000,000 | | 10,000,000,000 |
| Joint Stock Commercial Bank for Foreign Trade of Vietnam - HCM City Bra | 30,000,000,000 | - | 30,000,000,000 | • |
| Saigon Bank for Industry and Trade - Head Office | - | 47,000,000,000 | | 47,000,000,000 |
| The Shanghai Commercial & Savings Bank Ltd - Hong Kong Branch | 100,000,000,000 | - | 100,000,000,000 | (a-1 |
| | 161,160,000,000 | | - | 161,160,000,000 |
| Yuanta Commercial Bank Co., Ltd - Offshore Banking Branch | 114,300,000,000 | | | 114,300,000,000 |
| Entie Commercial Bank | 113,750,000,000 | ÷ | - | 113,750,000,000 |
| Mega International Commercial Bank Co.,Ltd -Taiwan | 208,800,000,000 | - | π. | 208,800,000,000 |
| Cathay United Bank - Offshore Banking Unit | 231,075,000,000 | 2 | 2 | 231,075,000,000 |
| Chang Hwa Commercial Bank Ltd - Hsi-Sung Branch | 231,300,000,000 | 230,200,000,000 | 231,300,000,000 | 230,200,000,000 |
| First Commercial Bank - Offshore Banking Branch | 115,250,000,000 | 113,500,000,000 | 115,250,000,000 | 113,500,000,000 |
| Taiwan Shin Kong Commercial Bank | 68,220,000,000 | - | - | 68,220,000,000 |
| Union Bank of Taiwan | 114,300,000,000 | - | | 114,300,000,000 |
| Taishin International Bank | 45,500,000,000 | 68,430,000,000 | w | 113,930,000,000 |
| Bank SinoPac - Offshore Banking Unit | 232,200,000,000 | - 54 | 232,200,000,000 | |
| Taipei Fubon Commercial Bank Co., Ltd | 92,400,000,000 | 92,120,000,000 | 92,400,000,000 | 92,120,000,000 |
| KGI Bank Co., Ltd | 72,100,000,000 | | 72,400,000,000 | |
| E.SUN Commercial Bank, Ltd - Offshore Banking Unit | | 114,900,000,000 | ž. | 114,900,000,000 |
| Total | 2,264,255,000,000 | 4,851,040,611,468 | 4,936,915,611,468 | 2,178,380,000,000 |
| A. 5.12. Accounts payable for securities trading activities | | *************************************** | 31/03/2022 | 31/12/2021 |
| Clearing and settlement of securities transactions | | | 782,500,000 | 4,702,270,000 |
| Settlements of securities transactions by customers | | | 709,905,534,400 | 836,887,989,000 |
| Other payables | | - | 15,682,507,452 726,370,541,852 | 6,474,035,306 |

| A. 5.13. Taxes payable to State Treasury | 31/03/2022 | 31/12/2021 |
|---|-------------------|------------------------------|
| Personal income tax | 10,349,297,227 | 12,483,094,449 |
| Value added tax | 5,740,068 | 3,727,273 |
| Foreign contractor withholding tax | 28,273,928 | 28,353,780 |
| Corporate income tax | 10,330,964,618 | 5,985,851,287 |
| | 20,714,275,841 | 18,501,026,789 |
| A. 5.14. Accrued expenses | 31/03/2022 | 21/12/2021 |
| Employee costs | 4,716,370,869 | 31/12/2021 18,698,814,620 |
| Interest expense | 2,708,017,313 | 2,341,848,005 |
| Securities transactions fees | 4,973,141,117 | 5,524,395,823 |
| Consulting fees | 66,000,254 | 304,230,268 |
| Others | 3,779,159,830 | 2,405,897,931 |
| | 16,242,689,383 | 29,275,186,647 |
| • | 10,212,000,000 | 23,273,100,047 |
| A. 5.15. Other payables | 31/03/2022 | 31/12/2021 |
| Payables to customers | 289,584,000 | 291,483,000 |
| Payables dividend to shareholders | 1,089,730,823 | 6,463,489,433 |
| Other payables | 36,163,100 | 56,093,600 |
| | 1,415,477,923 | |
| e de la companya de | 1,413,477,923 | 6,811,066,033 |
| A. 5.16. Undistributed profit/ (loss) | 31/03/2022 | 31/12/2021 |
| Profit/ (loss) made | 223,553,780,424 | 169,653,012,807 |
| Unrealised Profit/ (loss) | 919,904,205 | 10,882,358,365 |
| a . | 224,473,684,629 | 180,535,371,172 |
| A. 5.17. Deposits of customers | 31/03/2022 | 31/12/2021 |
| Deposits of investors about securities transaction deposits is managed by Securities Company | | 31/12/2021 |
| | 283,612,809,730 | 210,209,375,966 |
| 1.1 Deposits of domestic investors about securities transaction deposits is managed by Securities Company | 277,905,985,629 | 204,454,900,215 |
| 1.2 Deposits of foreign investors about securities transaction deposits is managed by Securities Company | 5,706,824,101 | 5,754,475,751 |
| 2. Deposits of investors at VSD | 144,527,789,535 | 87,892,338,018 |
| | 428,140,599,265 | 298,101,713,984 |
| | | |
| A. 5.18. Payable for investors | 31/03/2022 | 31/12/2021 |
| 1. Payable for investors - Deposits of investors about securities transaction deposits is managed by Securities Company | 283,612,809,730 | 210,209,375,966 |
| 1.1. Domestic investors | 277,905,985,629 | 204,454,900,215 |
| 1.2. Foreign investors | 5,706,824,101 | 5,754,475,751 |
| | 283,612,809,730 | 210,209,375,966 |
| • | 200,012,000,100 | 210,207,575,700 |
| A. 5.19. Payable of investors about loans | 31/03/2021 | 31/12/2021 |
| 1. Payable margin | 3,088,528,014,631 | 3,148,122,572,491 |
| 1.1. Payable original margin | 3,048,397,635,424 | 3,111,473,043,935 |
| a. Payable original margin of domestic investors | 3,048,397,635,424 | 3,111,473,043,935 |
| b. Payable original margin of foreign investors | - | - |
| 1.2. Payable interest margin | 40,130,379,207 | 36,649,528,556 |
| a. Payable interest margin of domestic investors | 40,130,379,207 | 36,649,528,556 |
| b. Payable interest margin of foreign investors | - | - |
| 2. Payable selling advances | 355,191,906,709 | 426,620,530,725 |
| 2.1. Payable original selling advances | 355,191,906,709 | 426,620,530,725 |
| a. Payable original selling advances of domestic investors | 354,403,398,748 | 426,579,669,877 |
| b. Payable original selling advances of foreign investors | 788,507,961 | 40,860,848 |
| | 3,443,719,921,340 | 3,574,743,103,216 |
| | | |

B. NOTES OF STATEMENT OF INCOME

B 5.20. INCOME

5.20.1. Interest/ loss from selling financial assets

| No. | Items | Quantity | Selling price | Total | Cost prices the weighted average of the end of trading day | Interest/ loss from selling financial assets | Accumulated Interest/ loss from selling financial assets |
|-----|-------------------|-----------|---------------|-----------------|--|--|--|
| Α | В | 1 | 2 | 3=1*2 | 4 | 5=3-4 | 6 |
| 1 | Listed securities | 362,600 | 55,658 | 20,181,545,000 | 19,705,899,940 | 475,645,060 | 475,645,060 |
| 2 | Bond | 2,741,282 | 100,742 | 276,161,743,802 | 275,890,585,602 | 271,158,200 | 271,158,200 |
| | Total | 3,103,882 | | 296,343,288,802 | 295,596,485,542 | 746,803,260 | 746,803,260 |

5.20.2. Revaluation differences financial assets

| No. | Items | The purchase price | Market price or fair value | Revaluation differences of this period | Revaluation differences previous period | Adjustment in the accounting books of this period |
|-----|-------------------|--------------------|-------------------------------|--|---|---|
| Α | В | С | D | E=D-C | F | G=E-F |
| I | Loại FVTPL | | | | | |
| 1 | Listed shares | 22,387,653,091 | 24,366,451,956 | 1,978,798,865 | 1,626,178,825 | 352,620,040 |
| 2 | Unlisted shares | 3,345,539 | 3,345,539 | | - | - |
| 3 | Fund certificates | 2,436,660 | 3,542,000 | 1,105,340 | 1,179,540 | (74,200) |
| | Total | 22,393,435,290 | 24,373,339,495 | 1,979,904,205 | 1,627,358,365 | 352,545,840 |

| | | -,- ,- ,- ,- ,- | _, | |
|--|----------------------------------|-----------------|---|--|
| 5.20.3. Dividends and interest arising from financial assets FVTPL, HTM, AFS | Quarter 1/2022 | Quarter 1/2021 | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
| Dividends | 57,033,950 | 87,570,500 | 57,033,950 | 87,570,500 |
| Interest from term deposits at banks | 9,280,260,008 | 4,954,466,477 | 9,280,260,008 | 4,954,466,477 |
| Interest from bond | _ | 854,794,524 | - | 854,794,524 |
| Interest from loans | 82,721,305,707 | 43,916,096,610 | 82,721,305,707 | 43,916,096,610 |
| | 92,058,599,665 | 49,812,928,111 | 92,058,599,665 | 49,812,928,111 |
| 5.20.4. Other operating revenues | Quarter 1/2022 | Quarter 1/2021 | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
| Other operating revenues | 262,583,398 | 403,626,856 | 262,583,398 | 403,626,856 |
| | 262,583,398 | 403,626,856 | 262,583,398 | 403,626,856 |
| B 5.21. Revenues from financial operating | Quarter 1/2022 | Quarter 1/2021 | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
| Interest from the difference in exchange rates | 5,036,385,183 | 2,120,265,881 | 5,036,385,183 | 2,120,265,881 |
| Interest from not fixed deposits at banks | 205,498,354 | 129,681,671 | 205,498,354 | 129,681,671 |
| | 5,241,883,537 | 2,249,947,552 | 5,241,883,537 | 2,249,947,552 |
| B 5.22. Operating expenses | Quarter 1/2022 | Quarter 1/2021 | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
| Expenses for securities brokerage | 59,319,365,953 | 40,477,608,142 | 59,319,365,953 | 40,477,608,142 |
| Expenses for advisory | 422,452,179 | 405,076,644 | 422,452,179 | 405,076,644 |
| Expenses for securities custody | 931,790,181 | 605,092,438 | 931,790,181 | 605,092,438 |
| | 60,673,608,313 | 41,487,777,224 | 60,673,608,313 | 41,487,777,224 |
| B 5.23. Financial expenses | Quarter 1/2022 | Quarter 1/2021 | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
| Interest expenses | 14,159,465,644 | 6,452,584,310 | 14,159,465,644 | 6,452,584,310 |
| Loss from the change in exchange rates | 10,315,000,000 24,474,465,644 | 2,926,263,213 | 10,315,000,000 | 2,926,263,213 |
| | 74 474 465 644 | 9,378,847,523 | 24,474,465,644 | 9,378,847,523 |

| B 5.24.General and administration expenses | Quarter 1/2022 | Quarter 1/2021 | Accumulated to the end of this quarter (This year) | Accumulated to the end of this quarter (Last year) |
|--|-------------------|----------------|---|---|
| Personnel expenses | 9,056,068,216 | 4,599,141,566 | 9,056,068,216 | 4,599,141,566 |
| Social, Health insurance, union fee, severance allowance | 892,237,500 | 626,994,000 | 892,237,500 | 626,994,000 |
| Tools and supplies | 1,429,968,226 | 340,775,027 | 1,429,968,226 | 340,775,027 |
| Depreciation of fixed assets | 2,028,659,744 | 1,691,552,872 | 2,028,659,744 | 1,691,552,872 |
| Taxes and fees | 3,787,824 | (3,044,920) | 3,787,824 | (3,044,920) |
| External services | 9,638,636,863 | 6,814,787,272 | 9,638,636,863 | 6,814,787,272 |
| Other expenses | 1,717,958,027 | 1,435,510,972 | 1,717,958,027 | 1,435,510,972 |
| | 24,767,316,400 | 15,505,716,789 | 24,767,316,400 | 15,505,716,789 |
| C - Significant transactions with related parties | | | Transact Quarter 1/2022 | ion value Quarter 1/2021 |
| New Beam International INC. | Major shareholder | | | - |
| Revenue from securities custody | | | 19,788,300 | 720,360 |
| Vu Thai Investment Consultant Co., Ltd | Related company | | | |
| Interest expense | | | 13,750 | 90 |
| Revenue from securities custody | | | 5,649,526 | 9,391,726 |
| | | | | |

Related company

| Revenue from securities custody | | | 5,511,240 |
|---|-------------------|---|---------------|
| An Thinh Development Limited Dividend payment | Major shareholder | * | 5,373,441,150 |
| Phu Hung Assurance Corporation | Related company | | |
| Revenue from securities custody | | | 1,533,969 |
| Interest expense | | | 172,173 |
| Revenue from shares holder management services | | | 6,818,181 |
| Insurance fee | | | <u> </u> |
| Phu Hung Fund Management Joint Stock Company Service expense | Related company | | 1,650,000,000 |

1,650,000,000 1,470,000,000

5,511,240

1,533,970

6,818,181 2,004,128

18,759

CÔNG (Therito) rector

CHỨNG KHOÁN PHÚ HƯNG

Chen Chia Ken

Prepared by

Freshfields Capital Corporation

Nguyen Phuong Trinh

Do Thi Ai Vy

Chief Accountant

